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On The Horizon



Navy expediting contracts to keep work flowing in the face of COVID-19.

The COVID-19 outbreak has sent shock waves throughout our society and our economy, creating significant setbacks and unprecedented uncertainty for businesses across America – and the defense industry is no different.

But defense contractors recently received two pieces of good news. First, on March 20th the Pentagon announced that its contractors and subcontractors are “critical infrastructure”, and should continue working despite the outbreak. Then, James Geurts, Assistant Secretary of the Navy for Research, Development and Acquisition, announced that the Navy will award some contracts earlier than planned in an effort to offset the impact of the coronavirus pandemic on the defense industry.

According to an article at [UPI.com](https://www.upi.com), the Navy will award contracts for certain initiatives that have already been authorized and appropriated by Congress – such as a \$1.6 billion deal for Boeing's P-8 aircraft. In addition, an article at [BreakingDefense.com](https://breakingdefense.com) details the positive impact of this decision on the shipbuilding industry, including the construction of amphibious transport dock ships used by the Marines.

These moves provide much-needed funding at a critical time and inject a shot of confidence throughout the supply chain. The strategy of handing out large contracts now will help ensure that suppliers get paid quickly and can then, in turn, pay their smaller vendors – accelerating a recovery. It also gives companies more flexibility to deal with supply-chain or production delays and disruptions as they try to stay on track with schedules.

"I hear stories of second-, third- and fourth-tier suppliers that were worried about going out of business, worried about how they would keep paying their salaries," said Geurts. "Our ability to move and accelerate work into the defense [industrial] base and then have that be pushed out to those suppliers is absolutely critical. We cannot let this crisis impede our continued push for ensuring we have the right technology in the hands of our sailors and Marines five or 10 years from now," Geurts added.

The acceleration applies to large contractors, smaller suppliers, academia and any organizations that perform needed R&D. For more details, read the articles at [UPI.com](https://www.upi.com) and [BreakingDefense.com](https://breakingdefense.com).

[VIEW MORE DETAILS](#)

Trade Talk



Aloxy IIoT monitoring technology enables optimal valve performance.

Smart technologies are transforming operations across virtually every industry, by creating deeper insights that empower better performance and optimal upkeep. For industries such as oil & gas, chemical and other process-oriented systems that rely on valve technologies, Aloxy offers Industrial Internet of Things (IIoT) solutions designed to make assets and automation smarter.

According to an article from [Industrial Valve News](https://www.industrialvalve.com), Aloxy has solutions that focus on manual valve monitoring via sensors that capture crucial performance data and transmit the information back to the IIoT platform, enabling easier diagnostics and troubleshooting, when necessary.

Each battery-operated Aloxy device consists of various inertial sensors easily mounted on the valves to monitor variables such as:

- Environmental temperature
- Atmospheric pressure
- Vibrations and movement
- Inclination and rotation
- Magnetic fields

Data is transmitted via a low-power wireless network, accessible by either Aloxy's cloud platform or integrated with a local system on-premise. Like all remote monitoring and diagnostics tools, this solution offers a smarter, safer approach to asset and process optimization by potentially reducing the number of repair trips by techs, and maximizing proper usage life of valves and other devices.

Get more details by reading the full article from [Industrial Valve News](https://www.industrialvalve.com).

[VIEW MORE DETAILS](#)

Lisa's Letter



Safely moving forward amid the COVID-19 pandemic.

The recent events surrounding the coronavirus (COVID-19) pandemic have seemingly changed everything – our economy, the way we conduct business and our overall way of life. At Dante Valve, we are striving to keep our employees safe while also keeping our promises to customers and continuing to serve their needs. For the latest updates, you can visit the [COVID-19](https://www.dantevalve.com) page of our website, but I also want to provide some thoughts on where we stand at this point in time.



Lisa Dante Papini
President

Our business: We are mission-critical and on-task

As a member of the Defense Industrial Base and a designated “critical manufacturer”, Dante Valve remains fully operational. It is our duty to continue our work and support the men and women who rely on us, including members of the U.S. Navy. In addition, our Kunkle relief valves are used in critical facilities such as hospitals, as well as convention centers and other buildings now being repurposed as field hospitals. You can count on us to supply valves for both emergent and regular requirements. We are always here to help.

Our team: Safety and health remain our top priority

We responded rapidly and aggressively to protect our team members as this crisis unfolded, including:

- Quickly modifying our internal IT systems to enable many employees to work remotely, while also establishing a real-time internal communication platform
- Modifying “in-plant” work hours to split shifts and promoting social distancing
- Reducing our production hours to allow for daily disinfecting and cleaning
- Asking employees that show symptoms to self-isolate in accordance with CDC guidelines

The safety and health of our Dante Valve team is always our first priority. I'm proud of the way our people rose to meet each challenge head-on. We proved we are agile and did so without any decline in our level of service to our customers.

Finally, I offer our sincere thanks to all first responders – doctors, nurses, medical personnel, police, fire, members of our armed forces and our National Guard. Your work is heroic and we salute you.

If you have questions about any of the topics in this email, or just want to say hi, contact me at lpapini@dantevalve.com. And as always, thank you for your support of Dante Valve!

Lisa Dante Papini
President

What A Relief!



Danco Bronze Semi-Nozzle Pressure Relief Valve with Flanged Connections

Shipboard pressure relief valves in full conformance with the applicable ASTM and military specifications. Sizes 1/4" through 2". Flanged connections, bronze construction with semi-nozzle and threaded bonnet design.



Kunkle Brass Safety Valve Models 1 & 2 Certified Valves

Model 1 and 2 have a compact design allowing for usage in small spaces. These valves are certified to work with air, steam and other non-hazardous gas devices such as compressed air tanks, air compressors, gas compressors – both portable compressors and stationary compressors, intercoolers and aftercoolers as well as steam processing equipment like steam generators and steam boilers.

For more information, visit us at [DanteValve.com](https://www.dantevalve.com) or call us at 888-212-3222

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